



Indiana University Informational Session

09/30/2020 | 9 a.m.

Register in advance via the
zoom link.

<https://zoom.us/meeting/register/tJwsd-mgrD0jE9AeDNKXBitNkk8F0Rtk0VC4>



GORDIAN®

Please join Indiana University and Gordian to learn how to grow your business and increase your contracting opportunities at this Job Order Contracting informational session for General Contractors, Electrical, Mechanical, Roofing, Landscaping, Concrete and Paving contractors.

What is Job Order Contracting?

- Job Order Contracting (JOC) is an indefinite delivery, indefinite quantity (IDIQ) construction procurement process that helps facility and infrastructure owners streamline maintenance, repair and renovation projects.
- JOC provides contractors the ability to complete a substantial number of individual projects over a long period of time by winning one contract. That's one award with multiple opportunities. No more chasing bids.
- Allows contractors the opportunity to leverage the public owner relationships they have earned.
- JOC complies with all local requirements for public bidding.
- More than \$2B in construction value is completed through Gordian's JOC solutions each year, and JOC is used by a variety of public agencies including Federal, State, Counties, Cities, K-12, Higher Education Institutions, Healthcare and more.

What will the session cover?

- General overview of JOC and how it provides efficiency in public construction procurement, saving clients and participating contractors time and money. FYI: Contractors estimate a 21% savings in administrative costs on JOC projects.
- Benefits of JOC to contractors, including a summary of the Gordian's JOC process, management software and Construction Task Catalog®.
- Details about bonding and insurance requirements.
- How to bid a JOC contract and the opportunities it provides to perform a substantial number of individual construction projects for Indiana University without bidding on each project.
- Information about upcoming Indiana University Job Order Contract opportunities.
- Question and answer session.

**If you are interested in JOC opportunities and would like more information, please contact:
Rick Pettit | r.pettit@gordian.com | 614.306.5783 | gordian.com/joc**